# 2006-2007 PERFORMANCE PLAN – SENIOR INVESTMENT OFFICER (Ishii)

### **Quantitative Performance Measures**

| Weight | Factor                                       | Performance Measure   | Incentive Schedule   |
|--------|--|---|--|
| 45%    | CalPERS Domestic Fixed Income (FI), Internal | Net of Fees, excess return in basis points relative to:  Domestic Fixed Income (FI), Internal—CalPERS Custom LEH LPF  {SW4KA1 – CALCCLP2}   | 0 basis points = 0<br>+40 basis points = 1.0<br>+60 basis points = 1.5   |
| 25%    | CalPERS Total Fund<br>Performance            | Net of Fees, excess return in basis points relative to total fund performance benchmark.  Comp-PERS Total Fund All Portfolios- CalPERS Policy Index (Daily)  {SJ1CA1 – CPERSTO2}  | -40 basis points = 0<br>0 basis points = 1.0<br>+20 basis points = 1.5   |
| 5%     | Other Managed Fixed Income Funds             | Net of Fees, excess return in basis points relative to:  • (2%) High Quality LIBOR Fund – CalPERS Blended Libor Fed Fund Index (Daily)  {SW3X – CPERLFFD)  • (2%) Short Duration Fund – CalPERS Blended Libor Fed Fund Index (Daily)  (SW9D – CPERLFFD) | 0 basis points = 0 +5 basis points = 1.0 +8 basis points = 1.5  0 basis points = 0 +30 basis points = 1.0 +45 basis points = 1.5 |
|        |  | <ul> <li>(1%) CalPERS Internally Managed Short Term - State Street STIF<br/>net of fees</li> <li>{SJ10 - Y8K2}</li> </ul>   | 0 basis points = 0<br>+10 basis points = 1.0<br>+15 basis points = 1.5   |

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### **Quantitative Performance Measures (continued)**

| 5%  | Internal Passive Currency<br>Overlay Management | Net of Fees, return in basis points relative to:  Passive currency overlay portfolio – PERS Pareto CCR  {SW5PB – YET2}  | > -50 basis points = 0<br>> -30 basis points = 1.0<br>> -20 basis points = 1.5 |
|-----|---|---|--|
| 5%  | Active International Fixed Income Managers      | Net of Fees, excess returns in basis points relative to:  Aggregate of the International Fixed Income Managers- CalPERS World Govt X US:  {SJDCA1 – CALWGXU2} | 0 basis points = 0<br>+40 basis points = 1.0<br>+60 basis points = 1.5         |
| 85% | Subtotal  | Quantitative Measures   |  |

### **Qualitative Performance Measures**

| 15% Leadership | Demonstrate leadership within CalPERS and in the external investment community.  Dimensions include leadership:  Within Investment Group  Trustees  CalPERS  External Investment Community  Diversity  Succession Plan  Strategic Plan | Score (0 – 10)<br>0 = 0<br>5=1.0<br>10=1.5 |
|----------------|--|--|
|----------------|--|--|

# 2006-2007 PERFORMANCE PLAN – SENIOR INVESTMENT OFFICER (Ishii)

### **Qualitative Performance Measures**

| Weight | Factor  | Performance Measure  | Incentive Schedule |
|--------|---|--|--------------------|
|        | Leadership – continued Including CalPERS Enterprisewide Objectives: | <ul> <li>Enterprise Compliance: By June 30, 2007: <ul> <li>Identify all policies and regulations for my area/asset class and the tools and monitoring methods used to ensure compliance;</li> <li>Ensure that all staff in my area of responsibility have completed ethics training and are knowledgeable regarding all policy, rules and regulations affecting their position; and</li> <li>Perform compliance risk assessment of policies, rules and regulations in my area/ asset class and submit to CIO. (Compliance Office will supply a template, criteria and training on compliance risk assessment by 1/1/07.)</li> </ul> </li> <li>Employee Survey Initiatives: <ul> <li>Choose one high-impact activity from 14 Employee Survey Initiatives that is significant and meaningful to your asset class group; obtain CIO approval of specific goal relating to initiative for achievement by June 30, 2007.</li> </ul> </li> </ul> | From schedule      |
| 15%    | Subtotal  | Qualitative Measures   |                    |
| 100%   | Total   | Quantitative and Qualitative Measures  |                    |

Supervisor's Approval: Original signed by Russell Read Date: August 1, 2006